

Personal Information

<i>Address</i>	Office 1-120, Business School, Xiangtan University, China	<i>Citizenship</i>	P.R. China
		<i>D.O.B.</i>	January 1993
		<i>E-Mail</i>	lunz3706@outlook.com lunz4543@gmail.com
		<i>Website</i>	lunzhengli.site

Research Interests

Behavioural Economics, Experimental Economics, Economics of Science

Work Experience

Lecturer <i>Xiangtan University, China</i>	2025.06 - present
Postdoctoral Fellow <i>University of Cyprus, Cyprus</i>	2022.11 - 2025.05
Research Associate <i>Shenzhen University, China</i>	2020.09 - 2022.10

Education

Ph.D., Economics <i>University of Southampton, UK</i> Thesis: <i>Essays in Bounded Rationality and Economic Experiments</i> Supervisors: Zacharias Maniadis & Michael Vlassopoulos Examiners: Maksymilian Kwiek & Fabio Tufano	2015.09 - 2020.07
M.sc., Economics, with distinction <i>University of Southampton, UK</i>	2013.09 - 2014.12
B.A., Management <i>China University of Political science and Law, China</i>	2009.09 - 2013.07

Publications

1. “Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept” *Journal of Behavioral and Experimental Economics*, 2021.
with Z. Maniadis and C. Sedikides
2. “Can Biased Polls Distort Electoral Results? Evidence From The Lab” *European Journal of Political Economy*, 2023.
with A. Boukouras, W. Jennings and Z. Maniadis
3. “Thermal Indices for Assessing the Impact of Outdoor Thermal Environments on Human Health: A Systematic Review of Observational Studies” *International Journal of Biometeorology*, accepted.
with K. Pantavou, A. Fillon, Z. Maniadis, and G. Nikolopoulos
 - abstract published in *European Journal of Public Health*

Working Papers

4. “Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory”
5. “Childbearing Age and the Shadow Mommy Effect on Hiring: A Large-Scale Field Experiment”
with K. Li, W. Si and Z. Xu
6. “Reciprocity in Peer Assessments” - *reject & resubmit*, *Economic Journal*
with P. Louis, Z. Maniadis and D. Xepferis
7. “A Replication and Robustness Check of the Centipede Game”
with Z. Maniadis

Work in Progress

8. “Reward vs Punishment in Collective Action: A Lab-in-the-Field Experiment in China’s Pastoral Area” - *manuscript under preparation*
with M. Liu, P. Liu and J. Wang
9. “Preference-Identification in Retail Investment Decisions” - *experimental design finished*
with N. Hanaki, E. Lykopoulos and D. Sonsino
10. “Naive Herding and House Prices” - *experimental design finished*
with M. Baddeley and J. Zhang
11. “Strategic Misreporting in a Committee” - *experimental design in progress*
with Z. Maniadis
12. “How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?” - *experimental design in progress*
with A. Boukouras, Z. Maniadis and D. Xefteris

Awards & Grants

Shenzhen Overseas High-Caliber Personnel (Level C) (RMB 320,000 annually if working in Shenzhen) Human Resources and Social Security Administration of Shenzhen Municipality	2021.06 - 2026.05
ESRC DTC +3 Research Studentship ESRC DTC, University of Southampton	2015 - 2018
The Andrew Dumble Prize (awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton	2014
Economics Postgraduate Performance Prize Economic Division, University of Southampton	2014

Teaching

Instructor ONISILOS Training Session: Meta-analysis and Meta-data, University of Cyprus	2024
Instructor ECON365: Behavioural & Experimental Economics, University of Cyprus	2024
Guest Lecturer (An oTree Crashed Course) ECON6053: Experimental Economics, University of Southampton	2021
Teaching Assistant ECON1009: Introduction to Economics For Non-Economists, University of Southampton	2018, 2019
Teaching Assistant (Lab sessions) ECON1014: Economics with Experiments, University of Southampton	2017, 2019
Teaching Assistant ECON2003: Microeconomics of Markets, University of Southampton	2017

Presentations

2024 Xiamen Conference on Experimental Economics Xiamen University, China	2024
2024 Lancaster Psychoeconomics Workshop Lancaster University, UK	2024
7th World Congress of the Game Theory Society Peking University, China	2024
2024 Asia Pacific ESA Meeting Nanyang Technological University, Singapore	2024
1st SInnoPSis Conference University of Cyprus, Cyprus	2023
SZU Public Policy and Experimental Economics Workshop Shenzhen University, China	2021
Fintech Research Center Zhejiang Lab, China	2021
The Center for Behavioural and Experimental Research Wuhan University, China	2019
South Coast Doctoral Training Partnership University of Southampton, UK	2017
Economic Division Internal Seminar University of Southampton, UK	2016, 2017

Additional Training

1st Summer School in Experimental and Behavioral Economics <i>by Vincent Crawford, Michalis Drouvelis, Uri Gneezy, John List; University of Crete</i>	2024
Implementing Experimental Designs: Best Practices for Software Programming <i>by Boon Han Koh, Theodore Turocy; University of East Anglia</i>	2023
Tree-Based Models in Machine Learning <i>by Pui Hang Wong; UNU-MERIT</i>	2023
Experimentetrics <i>by Peter Moffatt; University of East Anglia</i>	2018
Behavioural Game Theory <i>by Pierpaolo Battigalli, Martin Dufwenberg, Amrish Patel; University of East Anglia</i>	2017
Incorporating More Realistic Psychology into Economic Analysis <i>by Matthew Rabin; Institute for Fiscal Studies</i>	2017

Refereeing

Experimental Economics, Experimental Psychology, Journal of Asian Economics, Journal of Behavioral and Experimental Economics

Computer Programming

Python, R, Stata, JavaScript, Matlab
Experiments: Otree, Ztree

References

Zacharias Maniadis
ERA Chair holder in SINNOPSIS
Economics Department
University of Cyprus
zmania01@ucy.ac.cy

Philippos Louis
Assistant Professor
Department of Economics
University of Cyprus
louis.philippos@ucy.ac.cy

Jingjing Zhang
Professor and Department Head
Economics Discipline Group
Royal Melbourne Institute of Technology
jingjing.zhang@rmit.edu.au

Constantine Sedikides
Professor of Social and Personality Psychology
Psychology Department
University of Southampton
cs2@soton.ac.uk